

## Team Focus

Onogo are Elite Amazon Sellers. Ranked in the top 1000 of 2.5 million globally. We power over a million marketplace sales per annum.

Our focus is on fantastic service is epitomised by a 98% positive customer feedback score.

## Who are we?

We love technology, brands and making things work in competitive environments and our success derives from clever technology, insights, knowledge and our team experience and culture of driving successful outcomes for our partners and ourselves.

We have a team of over 70 people and each of us plays a key role in our success. Our culture is everything to us at Onogo and we value every individual for the personal contribution they make.

## What do we do?

Our goal is to provide the best online value and service through various platforms, including Amazon. We've developed bespoke software and business practices to enable us to power over a million marketplace sales per year.

We carry in excess of 5000 lines across 6 categories. Dispatching up to 4000 orders globally per day, we take one order every 20 seconds.

The range of career opportunities we offer as a business is vast, each area is critical to our success and we can offer roles that you may have thought didn't exist in Jersey, with a business that is truly unique.



## Team Focus: HR

Culture is everything at Onogo and our role in HR is to attract and retain talented people who truly buy into what we are doing, how we are doing it and are proud to be part of the Onogo team.

How do you contribute to the success of Onogo?	Our people are what sets us apart from our competitors and the business only succeeds if we have the right people. Our role is to make sure this happens and to put the support structure, tools, processes and initiatives in place to make it as efficient and effective as possible.
Describe the types of opportunities in your team	We are a small team who are responsible for our People strategy, recruitment, talent management, reward, engagement, culture, employee relations, learning and development, HR systems and data. So for someone interested in a career in HR we can offer exposure to every single element of the HR profession!
What makes the role interesting?	The value that strategic HR can add to a business is truly recognised by our Executive team and so everything we do has a tangible link to the success and profitability of the business which is so rewarding as our contribution really matters.
What are the challenges?	You have to multi-task and prioritise on a regular basis to respond to changing business priorities and pressures – but this is also what makes the role interesting and means you're never bored!
What skills/ experience do you need?	Great communication and organisation skills, as well as lots of common sense are key attributes in HR. Admin experience, strong IT skills and being approachable yet discrete are also important.
What development opportunities are available?	As we grow there will be opportunities to develop skills across all areas of HR, starting with HR administration to develop a foundation and then progressing to involvement in a range of HR specialist areas (such as resourcing) and HR projects.



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